



DURATION

8 hours



DELIVERY CHANNEL

eLearning

*Skills Application Lab
available*



Course Modules:

- 1 Climate Change Fundamentals
- 2 Climate Change Mitigation
- 3 Climate Change Adaptation
- 4 Responsible Investing and Sustainable Finance
- 5 Recommending Sustainable Finance Solutions

eLEARNING

Structuring Sustainable Finance Solutions

MEET YOUR CLIENTS' NEEDS AS THEY ADAPT TO AND MITIGATE THE EFFECTS OF CLIMATE CHANGE

COURSE OVERVIEW AND BENEFITS

Whether your financial institution has a dedicated suite of climate- and ESG-aligned solutions, or adapts existing products and services to support sustainability-linked initiatives, what your clients need most is a knowledgeable partner that can help them navigate their financing options.

Structuring Sustainable Finance Solutions introduces relationship managers to the climate science, frameworks, and regulations impacting their clients' businesses, and prepares them to identify, discuss, and structure appropriate financing solutions.

As it explores the business case for green investments, the course explains some of the steps that companies in the energy, building, transportation, agriculture, water, and waste management sectors can take to mitigate the financial impacts of climate change and adapt to climate change-related disruptions.

Equipped with an understanding of the risks – and opportunities – confronting different industries, participants learn how to identify clients that could benefit from sustainability-linked loans, social loans, and green loans; avoid greenwashing as they work with clients to set meaningful sustainability performance targets (SPTs) and realistic key performance indicators (KPIs); and evaluate loan performance via benchmarking and monitoring.

LEARNING OBJECTIVE

Understand the impact of climate change on a variety of business sectors and activities in order to identify clients' sustainable financing needs, structure sustainable finance solutions, and evaluate loan performance.

COMPETENCIES GAINED

Participants will be able to:

- Identify the factors that lead to climate risk vulnerabilities within an organization.
- Assess climate risks and opportunities in the energy, building, transportation, agriculture, water, waste management, and health sectors.
- Engage with and support clients as they adjust their business strategies to mitigate and adapt to climate vulnerabilities.
- Identify sustainable finance opportunities when engaging with clients.
- Articulate the differences between, and appropriate uses of, sustainability-linked loans, green loans, and social loans.
- Structure, recommend, and deliver sustainability-linked, green loan, and social loan solutions and evaluate their performance.

TARGET AUDIENCE

Climate Change and Sustainable Finance is suitable for relationship managers who want to discuss the impacts of climate change with clients and recommend appropriate financing solutions.